



## **Ribbon Drives Microsoft Skype for Business Cloud Connector Edition Deployment with Ribbon Cloud Link**

Ribbon Cloud Link is Miercom Performance Verified for Delivering Industry Best Performance and Security for Cloud Connector Edition Appliance Deployments

For Immediate Release: March 24, 2017

### **Key Takeaways:**

- Miercom performance testing validates Ribbon Cloud Link's ability to efficiently, securely and quickly deploy Microsoft® Skype for Business Cloud Connector Edition (CCE) at scale.
- Ribbon signed an outbound license and distribution agreement with Microsoft, enabling Ribbon to deliver CCE in its pre-packaged appliance at an unmatched price point and scale.
- Third-party Skype for Business experts highlight Ribbon Cloud Link in industry publications, driving CCE deployments with Ribbon Cloud Link.

WESTFORD, Mass. – [Ribbon Communications](#) (Nasdaq: RBBN), [a global leader in securing Cloud and real-time communications](#), announced today that [Miercom](#), a leading independent testing and certification firm, verified the performance and security of the Ribbon Cloud Link solution. By combining this verification with the Microsoft outbound license and distribution agreement and in close collaboration with independent industry experts working with Ribbon Cloud Link, Ribbon is demonstrating its commitment to help partners and customers quickly and easily deploy Microsoft CCE for Office 365 Cloud PBX.

### **Miercom's Performance and Security Assessment**

Through extensive testing, Miercom concluded that Ribbon Cloud Link:

- Reliably scales up to 500 simultaneous Skype for Business calls;
- Successfully protects against Denial of Service (DoS) and protocol fuzzing attacks on both private and public interfaces without any dropped calls;
- Integrates Skype for Business with third-party SIP equipment as well as legacy systems based on TDM and analog telephony; and
- Takes one hour to set up when using the CCE Configuration Wizard versus a multiple-hour manual setup effort.

[Download a free copy of the Miercom report.](#)

### **Microsoft Distribution Agreement**

Ribbon recently signed an outbound license and distribution agreement with Microsoft. This agreement enables Ribbon to sell Microsoft CCE code embedded on the Ribbon Cloud Link appliance to its global partner and customer base at an unmatched price point and scale.

### **Guide to CCE for Cloud PBX with Ribbon Cloud Link**

Westcon Business Unit Leader for Microsoft UC and Microsoft MVP Thomas Poett provided a detailed CCE configuration guide of Ribbon Cloud Link. [Read the guide.](#)

### **Skype for Business CCE Configuration Video with Ribbon SBC**

Office Servers and Services MVP Lasse Nordvik Wedø reviews best practices when configuring an SBC with CCE for PSTN connectivity. [Watch the video.](#)

**Quotes:**

“Ribbon has the solution for appliance-based Microsoft CCE deployments, which makes it simple for customers to migrate to Office 365 Cloud PBX,” said Mykola Konrad, vice president, Product Management and Marketing, Ribbon. “And with verification from Miercom, customers can be assured that Ribbon Cloud Link will reliably secure their network in the most extreme network conditions without compromise.”

“The results from our test confirm that Ribbon Cloud Link delivers impressive, incredibly reliable performance and security under the highest levels of network attacks,” said Robert Smithers, CEO, Miercom. “With an easy-to-use CCE Configuration Wizard, we can also confirm that Ribbon Cloud Link is simple to deploy, in less than one hour. For these reasons, we are pleased to award Ribbon Cloud Link the Miercom Performance Verified Certification.”

**Other Facts:**

- Ribbon will be attending **Enterprise Connect at Booth 601**.
- The full Ribbon Session Border Controller portfolio is Skype for Business certified.
- The Ribbon SBC 1000 and SBC 2000 received 2016 Unified Communications Product of the Year awards from TMCnet.

**Additional Resources:**

- [Learn more about Ribbon Cloud Link.](#)
- [Watch this short video to see how Ribbon Cloud Link significantly reduces installation times up to 90 percent.](#)

**About Ribbon:**

Ribbon brings the next generation of Cloud-based SIP and 4G/VoLTE solutions to its customers by enabling and securing mission critical traffic for VoIP, video, IM and online collaboration. With Ribbon, enterprises can intelligently secure and prioritize real-time communications, while service providers can deliver reliable, secure real-time services for mobile, UC and social applications. Ribbon offers an award-winning portfolio of hardware-based and virtualized Session Border Controllers (SBCs), Diameter Signaling Controllers (DSCs), Cloud Exchange Networking Platform, Policy/Routing servers and Media/Signaling gateways. Visit [www.Ribbon.net](http://www.Ribbon.net) or call 1-855-GO-RIBBON. Follow Ribbon on [Twitter](#), [Facebook](#), [LinkedIn](#), [YouTube](#) and [Instagram](#).

**Important Information Regarding Forward-Looking Statements:**

The information in this release contains forward-looking statements regarding future events that involve risks and uncertainties. All statements other than statements of historical facts contained in this release are forward-looking statements. Our actual results may differ materially from those contemplated by the forward-looking statements. For further information regarding risks and uncertainties associated with Ribbon’ business, please refer to the “Risk Factors” section of Ribbon’ most recent annual or quarterly report filed with the SEC. Any forward-looking statements represent Ribbon’ views only as of the date on which such statement is made and should not be relied upon as representing Ribbon’ views as of any subsequent date. While Ribbon may elect to update forward-looking statements at some point, Ribbon specifically disclaims any obligation to do so.

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